

Custom Estimate Request

Instructions to Request an Estimate for Custom Sinks or
CounterTops, Fireplace or Stove Surrounds



Makers of NuCrete™
The World's Only Stainless Concrete



Note: Tile & Paver colors as well as Fireplace and hood surround colors are different than countertop and sink colors, please call for details. 707-283-1888 ext 103

Please fax your estimate request to:
Estimating / (707) 283-1899
Email: estimating@sonomastone.com

Include your name and phone number, in case we need further information.

If you are interested in coordinating faucets, contact:
Sonoma Forge
(T) 800-330-5553, (F) 707-789-9201
info@sonomaforge.com

To review faucets please go to www.sonomaforge.com



FOR CUSTOM SINKS OR COUNTERTOPS

Name and location of project including zip code (for shipping quote)

Is this a Residential or Commercial Project?

Number of sinks? Include floor plans. (a drawing w/overall dimensions) Stainless NuCrete™ or Classic Concrete?

What is your lead time?

For Residential and small Commercial projects, production can range anywhere from 6 to 10 weeks (and can vary by season, complexity and sales activity). Delivery to the site may take up to a week. (Min. total lead time from start to finish ranges from 8 to 12 wks)

Mounting details, mounted from 3 sides, cabinet or from the rear?

Faucet placement and number of penetrations/voids. Do you require back or side splash?

IF YOUR PROJECT IS IN THE BAY AREA CA: Would you like us to provide pricing for templating, delivery & installation services?

FOR FIREPLACE OR HOOD SURROUNDS (ALL ARE CUSTOM):

Name and location of project including zip code (for shipping quote)

Is this a Residential or Commercial Project?

Product number from www.sonomastone.com that most resembles the style wanted

Number of pieces required and size of pieces

Size of firebox or stove top?

Floor plans (a drawing w/ overall dimensions)

At this time NuCrete™ (stain-free concrete) is not recommended for use on Fireplace or Hood Surrounds

IF YOUR PROJECT IS IN THE BAY AREA CA: Would you like us to provide pricing for templating, delivery & installation services?

Custom Estimate Request

How to Order Custom Products



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There are two major product categories: Standard Products and Custom Products. This section details the process to estimate and order Custom Products. Please use the Fast Forms for ordering Standard Products.

There are two general ways to price a Custom Product.

I. Using the Custom Concrete Countertops "Ballpark" pricing sheet

General pricing can be determined using the enclosed "Ballpark" estimating page. This is to offer your customers a broad price for their custom requirements, but does not qualify as an accurate final price.

NOTE: Prices calculated are Dealer Nets. Please do not show these to your customers.

Items affecting custom countertop pricing include:
(detailed information of "Ballpark" sheet)

- A. Concrete Type (Classic Concrete or stainless NuCrete™)
- B. Sinks
- C. Edge Details
- D. Aprons
- E. Special shapes (i.e. Curves, Bows, Angles, etc.)
- F. Holes (i.e. Faucets, Drains, Soap Dispensers, etc.)
- G. Splash (Back & Sides)
- H. Other charges

II. Using the Concrete Countertop Estimate Form

For an accurate price estimate, please fill out the Concrete Countertop Estimate Request Form with all the required information and fax to our Estimating department at: 707-283-1899. A comprehensive estimate showing your Dealer Net Price, crated & delivered to your client will be sent to you in approximately one week from receipt.

Lead Times

Custom Products are all made to order. Estimates take approximately a week to provide. For Residential and small Commercial projects, production can range anywhere from 6 to 10 weeks (and can vary by season, complexity and sales activity). Delivery to the site may take up to a week. (Min. total lead time from start to finish ranges from 8 to 12 wks)

If you have any questions regarding Estimating a Custom Product, please contact us at: 707.283.1888, extension #103.



"BALLPARK" PRICING WORKSHEET

CUSTOM COUNTERTOPS IN **CLASSIC** CONCRETE

ALL PRICES ARE **DEALER NETS**

NOTE: **CLASSIC** CONCRETE PRICING (Product will patina over time)
 (FOR BATH COUNTERTOPS ONLY)

For CLASSIC

FOR NUCRETE™ PRICING - REFER TO WORKSHEET FOR KITCHEN COUNTERTOPS

A. Standard 2" Thick Custom Concrete Countertop...

Used for rectilinear shapes such as squares and rectangles, L-shapes, etc. employing straight lines.

See below for special shapes charges.

Min. Order Qty = 6 sq ft

Starting Square Footage Price =

$$\frac{\text{per Sq Ft}}{\$ 115} \times \text{Sq Ft Qty} = \text{Extended}$$

(Fill in) = \$ -

Standard weight of 2" thick counter = approximately 23 lbs per sq ft

B. Special Shapes Custom Concrete Countertop...

Used for Countertops with Curves, Bows, Angles, etc...

Square Footage Price will be increased with degree of complexity

Please contact our Estimating Department.

$$\frac{\text{per Sq Ft}}{\$ 124} \times \text{Sq Ft Qty} = \text{Extended}$$

(Fill in) = \$ -

C. Sinks...

Sink area is included when calculating overall square footage of countertop. Select Opt. (enter a "1")

- | | | | | | |
|--|-------------|---|-----------|---|------|
| 1. Self Rimming (by others) - Unfinished Sink Opening | Min. \$ 100 | x | (Fill in) | = | \$ - |
| 2. Under mount (by others) - Finished Sink Opening | Min. \$ 150 | x | (Fill in) | = | \$ - |
| 3. Integral Sink by Sonoma Cast Stone (Fill in Net Price from Custom Price List for Model No.) | | | (Fill in) | = | \$ - |

For Integral Sinks, refer to Custom Product Price List on reverse side & add to overall square footage price.

(Weight of Integral sinks can add 50 to 250 lbs (to overall weight above in Section A.), depending on sink.)

D. Edge Details....

1. Standard 2" Thick Eased Square Edge

No additional cost

$$\frac{\text{per Lin Ft}}{\text{N/C}} \times \text{Lin Ft Qty} = \text{Extended}$$

(Fill in) = \$ -

2. Custom Edge Details Available - Price per Lin Ft

Starting from: \$ 40

E. Aprons....

(Double Price for Aprons on a Curve)

	Height	per Lin Ft			
	2-1/2" to 4" Apron	\$ 40	x	(Fill in)	= \$ -
	5" to 8" Apron	\$ 65	x	(Fill in)	= \$ -

F. Back and/or Side Splash...

Standard Splash is a minimum of 1" Thick

(Splash pieces typ. 30" Long) 3", 4", 6" High = \$ 40

9" or higher = \$118 s.f.

(Please contact Estimating Dept. for Higher/Thicker/Longer Splash)

$$\frac{\text{per Lin Ft}}{\$ 40} \times \text{Lin Ft Qty} = \text{Extended}$$

(Fill in) = \$ -

	per Hole				
Outlet Holes - Only w/6" Splash or Higher (ea.)	\$ 75	x	(Fill in)	=	\$ -
Faucet Holes in Splash (ea.)	\$ 50	x	(Fill in)	=	\$ -

G. Other Charges

An additional charge will apply on pieces weighing over 350 lbs. or measuring over 7' long

To be Estimated by Sonoma Cast Stone.

TOTAL "BALLPARK" ESTIMATE FOR ABOVE

OPTIONS SELECTED IN CLASSIC CONCRETE = \$ -

To be used for giving "Ballpark" estimates only. Sonoma Cast Stone responsible for formal pricing with estimates. Above Prices are for Product only - Taxes, Crating, Shipping and/or Installation to be Additional Charges. Please contact Estimating Dept. w/ Questions.



"BALLPARK" PRICING WORKSHEET

NUCRETE™ CUSTOM COUNTERTOPS IN ALL PRICES ARE DEALER NET

This Excel form is downloadable from the website dealer page

NOTE: PRICING FOR STAINLESS NUCRETE™ CONCRETE (FOR USE ON KITCHEN and/or BATH COUNTERTOPS)				<i>NuCrete™ Net Price</i>
FOR BATH COUNTERTOPS ONLY - SEE CLASSIC CONCRETE WORKSHEET				
A. Standard 2" Thick Custom Concrete Countertop...	Section A. used for rectilinear shapes such as squares and rectangles, L-shapes, etc. employing straight lines. See Section B. for special shapes charges. Min. Order Qty = 6 sq ft Starting Square Footage Price = $\frac{\text{per Sq Ft}}{\$ 135} \times \text{Sq Ft Qty}$ = Standard weight of 2" thick counter = approximately 23 lbs per sq ft			Extended \$ -
B. Countertops with Curves, Bows, Angles, etc...	Section B. used for special shapes (instead of Section A.) Square Footage Price will be increased with degree of complexity <i>Please contact our Estimating Department.</i> $\frac{\text{per Sq Ft}}{\$ 145} \times \text{Sq Ft Qty}$ = <i>Starting from:</i>			Extended \$ -
C. Sinks...	Sink area is included when calculating overall square footage of countertop. Select Opt.			Extended
1. Self Rimming (by others) - Unfinished Sink Opening	Min. \$ 100	x	<input type="text"/>	\$ -
2. Under mount (by others) - Finished Sink Opening	Min. \$ 200	x	<input type="text"/>	\$ -
3. Integral Sink by Sonoma Cast Stone (Fill in Net Price from Custom Price List for Model No.)			<input type="text"/>	\$ -
For Integral Sink option, refer to Custom Product Price List on reverse side and add to overall square footage price. (Weight of Integral sinks can add 50 to 250 lbs (to overall weight above in Section A.), depending on sink.)				
D. Edge Details....	No additional cost $\frac{\text{per Lin Ft}}{\text{N/C}} \times \text{Lin Ft Qty}$ = 2. Custom Edge Details Available - Price per Lin Ft <i>Starting from:</i> \$ 47			Extended \$ -
E. Aprons....	Height $\frac{\text{per Lin Ft}}{\$ 48} \times \text{Lin Ft Qty}$ = (Double Price for Aprons on a Curve) 2-1/2" to 4" Apron \$ 48			Extended \$ -
			5" to 8" Apron \$ 77	\$ -
F. Back and/or Side Splash...	Standard Splash is a minimum of 1" Thick (Most Splash pieces are 30" Long) 3", 4", 6" High = $\frac{\text{per Lin Ft}}{\$ 45} \times \text{Lin Ft Qty}$ = 9" or higher = \$118 s.f. <i>(Please contact Estimating Dept. for other Splash)</i>			Extended \$ -
	Outlet Holes - Only w/6" Splash or Higher (ea.) $\frac{\text{per Hole}}{\$ 75} \times \text{Qty of Holes}$ = Faucet Holes in Splash (ea.) \$ 50			Extended \$ -
G. Other Charges	An additional charge will apply on pieces weighing over 350 lbs. or measuring over 7' long <i>To be Estimated by Sonoma Cast Stone.</i>			
TOTAL NuCrete™ "BALLPARK" ESTIMATE				\$ -

FOR AN AFFORDABLE ALTERNATIVE TO CUSTOM CONCRETE, PLEASE CONSIDER OUR COUNTERTILE™ PRODUCT

To be used for giving "Ballpark" estimates only. Sonoma Cast Stone responsible for only formal pricing estimates. Above Prices are for Product only - Taxes, Crating, Shipping or Installation to be Additional Charges. Please contact Estimating Dept. with Questions.



CUSTOM COUNTERTOP SINK PRICE LIST - **DEALER NETS**

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PRICES EFFECTIVE JANUARY 1 2008

Please contact our Estimating Department for Assistance with Custom Product pricing.

To see specifications of items view www.sonomastone.com

THE BATH (Classic OR NuCrete™)

DESCRIPTION		MODELS	CLASSIC CONCRETE	NUCRETE™			
COUNTER-SINKS	In this Section, the First Sink in the same CounterTop will cost:		\$700	\$825			
	Each Additional Sink in SAME CounterTop will cost:		\$465	\$545			
	Round Integral CounterSink	CS-14D, CS-16D	See Above Pricing Note For This Section				
	Oval Integral CounterSink	CS-1310, CS-1311, CS-1411, CS-1512, CS-1613, CS-1712, CS-1811					
	Rectangular Integral CounterSink	CS-1714, CS-1813, CS-1913, CS-2312, CS-2428, CS-1912					
TROUGH-SINKS	Integral TroughSink	TS-1440, TS-1648 (accommodates 2 faucets)	\$940	\$1,109			
	Integral TroughSink	TS-1654, TS-1666 (accommodates 2-3 faucets)					
	Commercial Double/Triple TroughSinks	Please Contact the Estimating Department		n/a	n/a		
In this Section, the First Sink in the same CounterTop will cost:			\$940	\$1,109			
Each Additional Sink in SAME CounterTop will cost:			\$650	\$767			
RAMPSINKS	REAR SLOPING RAMPSINKS (water flows to drain at the back of the basin)		See Above Pricing Note For This Section				
	Single Integral RampSink	RMP-1518-B, RMP-1714-B, RMP-1817-B, RMP-2315-B, RMP-2412-B-D, RMP-2414-B, RMP-1610-B-BEV					
	Single or Double Integral RampSink	RMP-2915-B, RMP-3015-B					
	Double RampSink	RMP-3615-B, RMP-3616-B, RMP-3815-B, RMP-4315-B					
	Double RampSink	RMP-4413-B, RMP-4415-B, RMP-4715-B, RMP-5215-B, RMP-5415-B					
	Commercial Integral RampSinks	Please Contact the Estimating Department					
	SIDE SLOPING RAMPSINKS (water flows to a slot drain at the R or L of basin)						
	Single Integral RampSink	RMP-1810-R/L, RMP-1815-R/L					
	Single Integral RampSink	RMP-3014-R/L, RMP-3314-R/L, RMP-3121-R/L, RMP-2809-R/L, RMP-3225-R					
	Single Integral RampSink	RMP-4325-L, RMP-4416-R/L, RMP-4616-R/L					
	CENTER SLOPING RAMPSINKS (water flows to a slot drain in the middle of the basin)						
	Single Integral RampSink	RMP-1410-M, RMP-1612-M					
	Double Integral RampSink	RMP-4448-M, RMP-6217-M					
	WAVE-SINKS	Single Integral Custom WaveSink			WV-1336	\$1,150	\$1,357
		Double Integral Custom WaveSink			WV-1376	\$1,950	\$2,301
Commercial WaveSinks		Please Contact the Estimating Department		n/a	n/a		

THE KITCHEN (NuCrete™)

CHEFSINKS	Integral ChefSink	Double Deluxe with SS Slider & Track and Drain Area w/ SS Rods	n/a	\$4,500
	Integral Curved ChefSink	components curve & can be integrated into a curved countertop	n/a	\$6,000
	Integral Single ChefSink	Single Deluxe with SS Slider & Track, Drain Area w/ SS Rods	n/a	\$3,500
	Integral Double Deluxe Chef's KitchenSink	(WITHOUT: SS Slider & Track, Drain Area w/ SS Rods)	n/a	\$3,160
INTEGRAL KITCHEN SINKS	BASIC INTEGRAL BAR/PREP SINKS (small concrete bottom integral sinks)			
	Oval and Round Basic Integral Bar/Prep Sink	KS-0915, KS-15D, KS-16D	n/a	\$1,180
	Rectangular Basic Integral Bar/Prep Sink	KS-1412, KS-1613 (o.d.), KS-1614	n/a	
	DELUXE INTEGRAL BAR/PREP SINKS (small sinks w/ SS inlaid bottom)			
	Round Deluxe Integral Bar/Prep Sink	KSDLX-18D	n/a	\$1,550
	Rectangular Deluxe Integral Bar/Prep Sink	KSDLX-1516, KSDLX-1615, KSDLX-1615 (o.d.)	n/a	
	BASIC INTEGRAL KITCHEN SINKS			
	Single Basic Integral Kitchen Sink	KS-1424, KS-1628-8, KS-1628-10, KS-1726, KS-1732	n/a	\$1,325
	Double Basic Integral Kitchen Sink	KS-DBL-1613-13 (o.d.)	n/a	\$1,500
	Extra Large Basic Integral Kitchen Sink	KS-1543	n/a	\$1,400
	DELUXE INTEGRAL KITCHEN SINKS			
	Single Deluxe Integral Kitchen Sink	KSDLX-1626 (o.d.)	n/a	\$1,675
		KSDLX-1726	n/a	\$1,700
	Double Deluxe Integral Kitchen Sink	KSDLX-DBL-1516-16, KSDLX-DBL-1615-15	n/a	\$2,200
	Large Double Deluxe Integral Kitchen Sink	KSDLX-DBL-1615-26-L(R) (o.d.)	n/a	\$3,175

DEALER ONLY

CounterTop & Sink Estimate Request



Makers of NuCrete™
The World's Only Stainless Concrete



877.283.1897

Submit 1 form per area of project or per unique size and shape. Provide a drawing or dimensioned sketch. Fax to Estimating at 707.283.1899.

Dealer: _____ **Date Faxed** / / _____ **Ship To** _____

Salesperson Name & Phone () - _____ **Street Address** _____

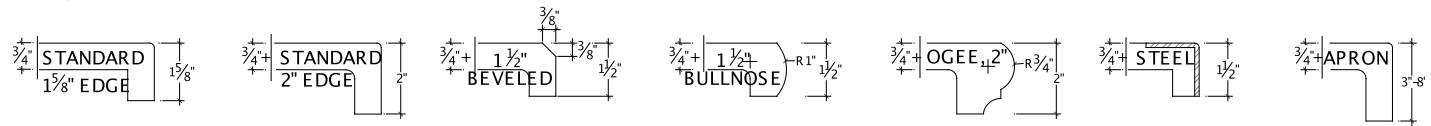
Project Name _____ **City, State Zip** _____

Fax _____ **Site Phone** _____

Email Address _____ **Is This a Residence?** yes no **Is a Liftgate Required?** yes no

Commercial Residential When do you need this product? ____/____/____

- 1. Countertop(s) are Supported by Cabinet(s) or from Walls?
- 2. Wall info location: Rear Left Right Free-Standing Island
- 3. Edge Detail (Circle one from below, or indicate other)



4. INTEGRAL APRON AT: FRONT LEFT RIGHT Ht (circle one) 3" 4" 5" 6" 7" 8"

5. BACKSPLASH: NO REAR LEFT RIGHT HEIGHT: _____

6. FAUCET(S): Deckmount Wall Mount No. of Holes per Basin: 0 1 2 3

7. OTHER HOLE(S) (i.e. Soap Dispenser, Cooktop, BBQ, Trash Bin, Bathtub, Outlet, etc.): _____

- 8. SINK(S): Qty: _____ Self Rimming (by others) - Unfinished Sink Opening
- Under mount (by others) - Finished Sink Opening
- Integral Sink by Sonoma Cast Stone (Model No. _____)
- VesselSink™ - Unfinished Drain Hole, 3.5" diameter standard
- If custom size unfinished drain hole required, send spec sheet or needed diamter & placement

9. INLAY(S)? YES NO If Yes, describe: _____

10. EARTHCRETE™ CONCRETE TYPE: Stain-Free NuCrete™ Classic Concrete SCS COLOR: _____

Provide a drawing or dimensional sketch here or on a separate sheet.